

Firmly rooted in the SMB community

command ag has been a software provider for 25 years and has undergone many changes in that time, with the company's software evolving along with the company itself. In addition to our headquarters in Ettlingen, we have established offices in Düsseldorf, Hamburg and Austria (Wels and Vienna). There is one thing, however, that will never change – we are the optimum partner for SMBs for all IT-related requirements. While other providers have only just begun to seriously consi-

der SMBs as a target audience, our business concept and software have been meeting the needs of SMBs for years. We speak the same language as SMBs and we know their particular needs and wishes. So whether you are implementing hardware or software, or reorganising IT and business processes, we will provide you with solutions tailored to your individual requirements. At command ag, we have been developing and optimising standard systems right from the outset – it's our area of ex-

pertise! In 1982, we launched the first all-in-one solution for production plants. In 1989, just one year after IBM introduced its AS/400 hardware platform that is widely used by SMBs (today known as the eServer iSeries), we developed a complete software solution for it. With our flagship product, **oxaion**, command ag is today one of Germany's leading providers of ERP solutions (running on IBM's eServer iSeries platform) for SMBs. And we have no plans to change that.

oxaion[®] business solution
Product, Philosophy and IT-Strategy

Sales partners: imc informationsmanagement consulting gmbh | i:qu application and services gmbh | OCS Unternehmensberatung GmbH | SUMMIT IT CONSULT GmbH | SWAN GmbH | AROA AG (CH) | BBI-Consulting AG (CH) | INEL-DATA AG Software + Systemlösungen (CH) | NN Solutions B.V. (NL)

Solution partners: Alter Software-Systeme GmbH | Compendium Deutschland GmbH | EASY Software AG | Hübner EDV-Beratung GmbH | IDL GmbH | Rhenania Computer GmbH | Team4 GmbH | SUMMIT IT CONSULT GmbH | STAS GmbH

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command

oxaion is one of Germany's leading ERP solutions for IBM's eServer iSeries platform, and as such it is designed to communicate. Because oxaion's 3-tier architecture separates the layout level (presentation layer) and the business logic (application layer), the solution can serve practically any client – on Windows, Linux or the MacOS. Regardless whether clients are mobile or stationary, oxaion can deliver your data to laptops, PDAs and mobile phones. oxaion covers everything your company requires – from comprehensive accounting functionality, goods management, PPS, project management, business intelligence, CRM, Microsoft product integration, E-commerce, SCM, variant configuration, customs and shipping optimisation through to human resources and document management.

With oxaion, we focus on small to medium-sized manufacturing plants and wholesale companies. We have extensive experience in the business sectors we provide software too. In particular, oxaion is successfully used by variant producers such as machine and equipment manufacturers, tool manufacturers, metal processors, construction and project management, parts of the building industry and service-oriented wholesalers and service providers.

oxaion®

Business Software

A good platform for Basel II

oxaion's Financials module provides all the necessary functions for your daily accounting needs, ranging from financial and asset accounting to cost accounting and consolidation. oxaion's integrated cost accounting and liquidity planning will always provide you with reliable operational figures – including for your Basel II rating.

- Automated invoice posting
- Automated dunning with calculated interest on arrears
- Cost accounting provides actual, planned and marginal costs as well as comprehensive cost controlling
- Asset-Backed Security (ABS) for managing factorisations
- Incoming and outgoing electronic transactions
- Support of consolidation according to HGB, US-GAAP, IAS

oxaion puts it like it is

oxaion Forms put your data in print. Whether Microsoft Office documents or data from the ERP system, in oxaion Forms you can collate all your information, easily generate your own forms, create layouts and print out your master documents. A mouse-click is all it takes to add your company logo to your letterhead, integrate a product sketch into an order confirmation or add a data sheet.

- Flexible form creation
- Fully automatable high-quality form printing
- Image elements can be scaled automatically and free of distortion
- Archive print files as JPGs, TIFs or PDFs
- Automatic transfer to the archiving system, e.g. oxaion Archive

Direct your materials

Acquisition, storage, processing, shipping – with oxaion, you can direct materials through your company as if they were moving on tracks. Acquisition processes, for example, can be triggered automatically by planning to avoid supply shortages. oxaion ensures the incoming materials flow by providing a warehouse administration system that can be flexibly adapted to meet your individual requirements.

- Forecast planning for assessing acquisition demand
- Support of numerous storage methods (e.g. active random storage, passive random storage or fixed storage bin control)
- A variety of storing and unstoring strategies
- Management of consignment stores
- Integration of EDIFACT inventory reports
- Barcode support for the material flow
- Shipping module for rationalised parcel shipping
- Characteristics-based inventory management
- Management of batches and series
- Bonded-warehouse support

oxaion provides excellent services

oxaion's Service and Maintenance module is the prime source of information for ongoing quality improvements to your equipment and systems. Data relating to the function, condition, state of repairs and operating conditions of delivered equipment and systems is saved to histories, ensuring a sustained improvement in product quality. Maintenance task lists ensure that your operational equipment is always fully functional and that production downtime and delivery failures are minimised.

- Initial startup support
- Regular and pre-emptive maintenance
- Maintenance task lists and orders are displayed clearly
- Automated generation of maintenance orders
- Integrated leased equipment management

Organized production with oxaion PPS

If you want your company to be a market force to be reckoned with, its production needs to be rationalised. oxaion's PPS (Product Planning System) module covers all the requirements of a modern production company. Whether producing in-house or outsourcing – even for complex order structures, you'll always have a clear overview of the costs, materials, capacities and deadlines involved.

- Integrated variant configurator
- Simultaneous costing
- Load-oriented order release
- Extended workbench
- Kanban control
- Detailed workstation planning

Selling made easy with oxaion

Centralised documenting and tracking of orders is crucial. This includes success rate analysis. For variant producers, the variant configurator is of particular interest – a sales representative can use this to determine if a variant is applicable or not when first processing the order. oxaion supports the entire sales procedure from the initial offer to the delivery. Your deadlines can always be viewed for individual contracts as well as for extensive projects. Critical deadlines are displayed at a touch of a button so you can always act in time.

- Order tracking, availability and ordering via the Internet
- Electronic data transfers via EDIFACT, VDA, Odette, etc.
- Returns management using RMA (Return Material Authorisation)

Variants at your command

oxaion's Variant Configurator helps you work more efficiently with products that are similar but not the same. It works with an attribute logic that simply associates each variant with the right description. Unit lists and job sheets are automatically generated for each variant.

- Create new variants with minimum effort
- Significant reduction in data volume
- Includes a graphic product configurator
- Supports the preparation of complex product offers
- Variable invoice texts depending on variant characteristics

Projects in the green

Regardless if it's planning, scheduling, budgeting, acquisition, production control or delivery, **oxaion** Project Management is integrated with all other company areas to control and direct all your project management processes.

- Pre-costing, simultaneous costing and post-costing prevent cost overruns
- Traffic light functions provide quick status information about actual states
- Fully automated process triggering for acquisition and production
- Process planning with step-by-step workflows
- Integration of MS Project
- Invoicing: from down payment requests to discount invoicing and final bills

future-bound

Web-based where needed

oxaion Variant Configurator helps you Web-based where needed **oxaion** Web generates HTML, XML and WML data. Every ERP function can be used via an Internet connection. You no longer need to duplicate your data systems; E-business and E-commerce have become realtime business processes. **oxaion's** 3-tier architecture provides the best security concept.

- Implementation of your web presence
- Connection of suppliers, subsidiaries and sales forces
- A variety of customer approaches can be presented on the net (e.g. in the form of an online shop)
- Online inventory queries, pricing inquiries, etc.
- Shortened information paths

Added intelligence for controlling

oxaion Control is an intelligent solution for flexible reporting in all company areas equipped with preconfigured business intelligence components. Use it in sales, acquisition, inventory management, production, accounting or human resources.

- Multi-dimensional OLAP technology
- Flexible evaluation, analysis and decision-making tools
- "Executive view" for quick overviews
- Preconfigured BI components for all company areas
- Preconfigured modules for Basel II rating, company planning and Balanced Scorecards

Run your company at JET speed

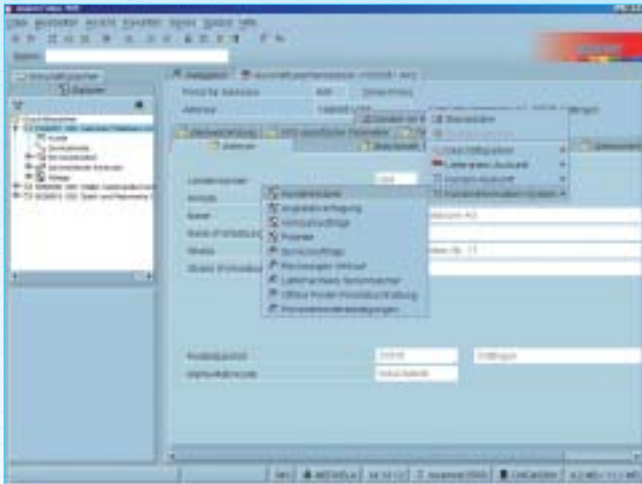
oxaion's Java Enterprise Technology (JET) provides you with the comfort of a modern 3-tier system. Your cockpit is a Java front end, from which you communicate with the processing applications of your iSeries. XML-based data exchange facilitates numerous direct communication paths to your back end, the Internet or other systems.

- Individually configurable GUI
- Integration of foreign languages via EAI as needed
- Integration of clients as needed, e.g. terminal clients, PDAs, mobile phones
- Independent of platform, e.g. Windows, Linux, etc.
- Best possible security and performance thanks to a 3-tier architecture

Always a tick ahead

IRM – Integrated Relationship Management with depth

oxaion IRM is an integrated form of business relationship management – it lets you know the state of your business relationships. With the aid of a convenient navigational interface, you can organise incoming requests, orders, terms of payment, service orders, contacts – whatever you like. **oxaion's** total integration lets you access all ERP events. This means **oxaion** IRM is able to process a much broader database than a conventional CRM system. Thanks to its customisation options, IRM can be used regardless of the company department or business sector. **oxaion** IRM thus supports the information requirements of all company areas – such as sales, acquisition, accounting or production planning.



- Incorporates all business relationship data relating to customers, prospective customers and suppliers
- Customisable to suit your individual information requirements
- Incorporates all ERP events
- Generates histories
- Support for marketing concepts
- Facilitates DMS connections
- Proposal tracking
- E-mail integration
- Workflow
- Reporting

oxaion launches WebSphere portal

For staff that only need to access specific parts of applications, **oxaion** Portal is the best solution. This extension of **oxaion** Business Software provides simple browser access, eliminating the need for training. Special portlets provide your browser with the information you need. Other applications and web services are easily integrated by **oxaion** Portal. Sign on just once (Single-Sign-On) and access all the permitted applications; individual access permissions are quickly set up for each user. Using the edit mode, you can create your own, individual portal page and control the layout.



- Flexible portal solution hosted on an IBM WebSphere Application Server (WAS)
- Single-Sign-On: Sign on just once to access any permitted application
- No time-consuming learning of ERP program structures and menus
- Integration of mail and MS Office applications and other applications
- Portlet examples: sales report, short-term success projection, P&L